



**GAMATRONIC™**  
Our Power, Your Confidence



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### Upcoming Exhibitions/Events:

Gamatronic is continuing its' presence at global data center, Industrial and Energy events; the Power+ and Mega Power+ with its' advantages of scalability, flexibility, high reliability, high efficiency, modularity, small foot print, green technology, and smart communication solutions.

#### Gamatronic Seminar, Israel Nov 23-28th 2010

Gamatronic partners seminar in Israel, product education and training. For details contact the marketing department.

#### ANDICOM, Columbia 27-29 of Oct 2010

Gamatronic with its local partner will be presenting at **ANDICOM**. Andicom - International ICT Congress- is an annual project sponsored by the Telecommunications Research Center of Colombia -CINTEL Andicom gathers around 2,300 participants every year including key industry figures at the enterprise, government and academic level in order to generate significant synergies that shape and often define sector policies. [Read more...](#)

## GamaNews - September 2010

### Project updates

#### Telecom Sector

Gamatronic has started supplying power systems for one of the largest GSM operators in **East Africa**, to back-up the power for newly developed **greenpower hybrid BTS's** using wind and solar to generate power. Such systems will replace Gensets in more than 100 sites where no power from the national grid was available. Deployments will take 5 – 6 months. First deliveries expected in October 2010. Gamatronic [rectifiers](#), [dc converters](#) and [control & management solutions](#) are utilized in hybrid solutions.

Gamatronic has successfully deployed together with its local Portuguese partner, a number of [Power+ parallel](#) units into the datacenter of Portugal Telecom. The key success factors included; high efficiency (96%), small footprint, and scalability for future growth. Gamatronic recently have reached an agreement of procuring Power + units to one of the leading banks in **Portugal**, using for the datacenter application.

A leading System Integrator in **Nigeria**, following a three year ongoing cooperation, has awarded Gamatronic with the procurement for a disaster recovery datacenter application, with sites spread out around the country. Gamatronic products were carefully analyzed over a period of time by the leading engineers and end client involvement. Gamatronic is expecting to receive ongoing orders from the project within the coming years.

#### IT Sector

Gamatronic have been awarded out of a number of suppliers, to install [Power+ parallel rack mount 42u](#) units with battery banks in one of the leading Dutch banks. Our local partner in **Holland** following a successful presentation at last months exhibition DDHS is confident a number of additional lucrative projects are about to roll in.

#### Military

Containerized solutions- Pod's, containers are increasing its sales for scalable, and transportable datacenter, one of the key factors is **small footprint and light weight** Gamatronic have successfully implemented recently projects in the Military application, utilizing for various projects Gamatronic rectifiers and for other projects the modular Power+ units.

### Spotlight

#### 1UDC Rectifier

The Gamatronic 1U DC+ power system provides clean DC power to sensitive equipment while simultaneously charging the battery bank, and supplies backup power during mains failure. The 1U DC+ contains a 19" 1 U subrack that can house up to 3 hot-plugged rectifiers, or 2 rectifiers + controller and an LVD device. Max system capacity: Up to 13 subrack (38 rectifiers + controller), 1266 A with height of 13 U. **Up to 96% efficiency.**

#### Main Features:

100A for each 1U shelf, Intelligent power module- digitally controlled, One to three hot-swap rectifiers in each shelf, Active current sharing among rectifiers, Universal input voltage, A high-performance, hot-swap system controller (SC 1UDC+), USB (SC1U DC+) or TCP/IP+USB, Temperature compensation enhances battery life, Battery current limit, Up to two battery sets handled in one system, Comprehensive remote control and monitoring of the system.



### Afcec, U.S.A

Gamatronic participated together with its local U.S partners in a datacenter oriented event. Facility managers were very impressed with the Power+ product line.

### AI TEC East Africa ICT Summit 2010

Gamatronic participated together with its local partner created a lot of local interest. Modularity, scalability and footprint are key factors for ICT managers.

### INTL Service & Support

Gamatronic continue to implement its 2 tier service strategy- with direct and immediate service being performed and provided by Gamatronic local trained and certified partner technicians/engineers around the world. The partners offer the service contract and earn this revenue stream as well as maintain an ongoing communication line with the end client. Gamatronic has increased internal investments in its global 2nd tier support level, by adding additional staff, including in the U.S.A as well as other regions. The company has begun implementing technical training webinars with its global partners. Gamatronic have also upgraded the information and platform of its internal [distributor zone](#).

